

APPROVED

**Duplicate Bridge Association of Atlanta**

**Board of Directors – Meeting Minutes**

19 APRIL 2010

The meeting was called to order at 7:15 pm by Bob Heller, president. Other board members attending: VP Ralph Folkerts, Judy Fendrick, Jack Feagin, Ina Parry, Doug Roberts, Betty Myers, Larry Rich, Barbara Heller. Non-voting: Dick Myers, Nancy Motes. Barbara Heller taking minutes in the absence of secretary Josie Mitchell.

It was moved by Ralph, seconded by Judy, that we approve the minutes of the Jan. 26 meeting. Passed without dissent.

Financial: VP and finance chair Ralph Folkerts reported for treasurer Marty Nathan, who had sent quarterly reports. We lost \$2,577, but that did not take into account the approximately \$6,500 in profit from the Feb. 24-28 sectional, which was not included in the report.

We accepted the treasurer's report.

Judy and Ralph reviewed the treasurer's books and everything is in order. Ralph will send out report.

March 15, 2010

To: Bob Heller, President of DBAA

Copy to: Josie Mitchell (for minutes) and Marty Nathan (for Treasurer's records)

RE: Review of DBAA 2009 Financial Records

In reviewing the DBAA Treasurer's accounting for DBAA finances in 2009 Judy Fendrick and I reviewed the following:

- A. Confirmed Miles game report for the DBAA Club Game to Treasurer Marty Nathan's records
- B. Checked all transactions for one month against bank statement (May)
- C. Checked Director's and Teacher's income to 1099's prepared by Marty Nathan
- D. Compared ACBL Tournament financial report from Dec. Sectional to Bob Heller's hand written report and resolved \$140 difference to Sportsman free plays and a clerical oversight. Rent, Food and beverage expenditures confirmed with hotel charges.
- E. Checked year end DBAA Balance Sheet to Bank CD's, Bank Statement, and Tournament

Report.

Summary:

It is our opinion that the Treasurer has properly accounted for the income and expenditures of the DBAA for calendar year 2009 and is maintaining the financial records in an organized and exemplary fashion.

Submitted by the Financial Review Committee of:

Judy Fendrick  
Ralph Folkerts

Old business.

Final report on 2010 Directory, published in March. With 2089 names, Nancy reports 13 corrections. We printed 2000 copies, and most folks find it easy to read. We want to keep it up-to-date on the Web at some point. The bill was \$1200 to print and \$200 in production costs. Nancy recommends another printing sooner rather than later to include all corrections. Main file is kept up-to-date as she gets the correction. Small format seems to be very popular. Nancy wants to encourage the clubs to be sure to let their members know to keep corrections up-to-date by notifying her with the additions and corrections.

Tournament in Roswell went very well. Not only did we make more money than we thought, but everyone had a great time. (Profit later was preliminarily determined as \$6,459.) Hospitality was well received. Parking is the only negative. We anticipate a sizable rent increase if we return to the Roswell ARC next February.

Change of rank. Ina had two parties, Open and non-life master (26 tables under 300 tables). 79 people played for free. Extremely successful. She sent out an e-mail to more than 300 people thanking the DBAA for their generosity for all of the free plays.

Ralph reported on Alpharetta, which hosted the first of the COR parties. There was an open and limited held in same game.

Priscilla reported that notification was not as efficient as useful. If done the way we did it this year, it took about one-fourth of the time as when Judy did it in the past. Other than the fact that the names were on the master list, people did not know that they had changed ranks. Jack suggested that the month for the change of rank parties be put in the newsletter. Put on the

webpage. Post listings at the clubs.

Barbara Heller moved that we use March again next year for the parties. (ACBL verifies rank changes on Feb. 7 each year.) Betty Myers seconded. Passed

New Business.

Jack discussed the possibility of bridge promotion, advertising and marketing on a regular basis. Publicize our Web sites. We need to have an effort to bring in people not being reached in the current way. Bring in marketing and advertising expert to help publicize our game. Bumper stickers, billboards, etc.

Nancy Motes showed the folder that Ruth Suggs has done. She puts it in public libraries, etc.

Player Outreach. bring back players who used to play.

Jack suggested a committee, and Bob appointed Jack to chair it. He is authorized him to form it with volunteers that include non-board members. First, interested board members are urged to contact Jack.

We encourage all of our clubs to run National Fund-raising games for next three years to support hospitality. These are 100 percent sectional-rated games in clubs for an entire week, the first being May 3-9, 2010.

Next meeting will be 5:15 pm Thursday, July 1, in the 10th floor hospitality parlor at the Norcross Hilton, immediately after the afternoon session at the July Fourth sectional.

Respectfully submitted,

Barbara Heller  
for secretary Josie Mitchell

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